

# **INDUSTRY SPEAKER**



## **ELIZABETH RICHARDS, ESQ.**

#### CEO & FOUNDER. ALTUM HEALTHCARE SOLUTIONS

- Proven Healthcare Revenue Cycle Lawyer
- 18 Years Experience
- SME with Deep Industry Knowledge
- Dynamic Speaker: Keynote, Panel, Roundtable, Moderator,
  Webinar & Podcast Pro

#### **BOOK ELIZABETH TO SPEAK >**

Or email publicrelations@altumhs.com to request a speaking proposal or discuss your event or organization's needs.

### SPEAKING TOPICS / EXPERTISE

Elizabeth is a versatile industry speaker committed to working closely with organizations to develop educational content tailored to their unique interests and needs.

#### **HEALTHCARE INSURANCE & REGULATIONS**

- 340B, 501(r), and Charity Policies
- Complex Claims
- Coordination of Benefits
- Insurance Denials and Level of Care Denials
- Two Midnight Rule

#### MEDICARE EXPERTISE

- Medicare Advantage
- Medicare Billing Regulations
- Medicare & Value-based Care Models

#### PATIENT FINANCIAL ADVOCACY & COMPLIANCE

- Fair Debt Collection Practices Act (FDCPA)
- Surprise Billing
- Telephone Consumer Protection Act (TCPA)

#### LEADERSHIP & PROFESSIONAL DEVELOPMENT

- Navigating Change in Healthcare
- Strategies Business Scaling
- Women in Healthcare Leadership

### **AUDIENCE TAKEAWAYS**

Elizabeth offers a wealth of knowledge and actionable takeaways for healthcare professionals, leaders, and organizations looking to excel in today's dynamic healthcare environment and stay ahead of the curve.

#### **EXPERTISE & ACTIONABLE INSIGHTS:**

Gain in-depth knowledge and actionable insights from a seasoned expert to navigate healthcare complexities, optimize revenue, and ensure compliance.

#### **INSPIRATIONAL LEADERSHIP & ADAPTABILITY:**

Be inspired by Elizabeth's journey, leadership, and adaptability in healthcare, fostering innovation, navigating regulatory changes, and empowering woman in healthcare.

#### **COMPLIANCE MASTERY & PATIENT-CENTRIC EXCELLENCE:**

Benefit from expert guidance on compliance, fraud prevention, and Medicare while embracing a patient-centric approach for quality healthcare delivery and business-scaling success.





Cultivating success in healthcare demands expertise and adaptability, and I'm dedicated to sharing my insights to empower individuals and organizations to thrive in this dynamic industry.

### **ABOUT ELIZABETH**

Elizabeth S. Richards is a healthcare industry trailblazer with a remarkable 18-year career in healthcare law and leadership. As the CEO and Founder of Altum Healthcare Solutions, she has honed her expertise in healthcare reimbursement, compliance, and third-party liability.

Elizabeth's journey began at the prestigious Clinton A. Harkins, P.C., where she built her foundation in healthcare reimbursement law. Over the years, she has served the largest healthcare systems in Georgia, becoming a recognized authority in the field. Her proven leadership trajectory continued at Bolder Healthcare Solutions, where she was pivotal in orchestrating successful acquisitions that expanded the Bolder brand and service lines, ultimately culminating in Bolder's acquisition by Cognizant (NASDAQ: CTSH). As Division President of Revenue Cycle Management for Cognizant, she was responsible for a vertical with a top-line revenue of over \$25 million and led a team of 200+ employees.

She is a dynamic industry leader who can inspire and educate on healthcare law, leadership, and successful business scaling. Elizabeth holds a Juris Doctor and a BBA in Finance from the University of Georgia.

#### **INDUSTRY ASSOCIATIONS & INVOLVEMENT**

- Georgia Bar
- The Georgia Academy of Healthcare Attorneys
- Healthcare Financial Management Association (HFMA) Fellowship, Founders Medal of Honor
- Georgia Chapter of HFMA Board of Directors, Chapter Legal Counsel, Chair Region Five, Past-President
- Women in Healthcare Initiative in the State of Georgia Founder & Chair
- American Association of Healthcare Administration Management (AHHAM)
- ACA International
- Hospital Associations
- Women's Leadership

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### THE ALTUM DIFFERENCE

Altum Healthcare Solutions is an experienced team of professionals at the forefront of healthcare revenue cycle management (RCM).

We focus on taking a strategic "deep dive" into our healthcare provider partners' revenue cycle needs. Our client-focused approach, utilization of the latest technologies, and expert staff are our competitive advantage that translates to better operational performance and increased revenue for our partner clients. We shape creative solutions with a singular goal in mind: Better reimbursement, better hospitals, better communities—better together.